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Listed Private Equity

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## Q2 2010 – strong interim period

- Good development in holdings
- Continued potential for improvement
- Macro: (continued) ROLWB
- High pressure on transaction markets
- Acquisition of HL Display, RM Group and Stofa
- Exit from Haglöfs

Good development in holdings (1)

### Earnings trend H1, holdings (%)

	Total	Ratos's share
Sales	-1	+2
EBITA	+16	+23
EBT	+49	+77

# Good development in holdings (2)

- 2009 results at reasonable level
- Turnarounds and operational leverage
- Far from high pressure
- Continued potential for improvement

Good development in holdings (3)

### Earnings trend Q2, holdings (%)

	Total	Ratos's share
Sales	+3	+5
EBITA	+22	+31
EBT	+42	+68

Good development in holdings (4) Earnings trend H1, holdings (%), excl. EuroMaint and Superfos Total Ratos's share Sales -4 -2 EBITA +35+41

+92

EBT

+128

# Good development in holdings (5)

<u>Sluggish</u> EuroMaint Jøtul Under wayAs plannedAH IndustriesBisnodeAnticimexGS-HydroHL DisplayHaglöfsLindabMCC

Good development Arcus Camfil Contex DIAB Hafa Inwido Medisize SB Seating Superfos Other holdings

### Macro

- ROLWB (Recession Over, Long Way Back)
- Main scenario stable
- But there are (uncomfortably large) risks
- Long term: still unmapped territory

### Transaction markets

- High pressure!
- Bigger deal flow than normal
- Greatest-ever spontaneous interest in Ratos's holdings (?)

# Acquisitions

#### HL Display

- acquisition of Remius family's shares
- mandatory offer
- over 90% extended offer mandatory redemption

#### RM Group

- add-on to AH Industries
- creates niche giant
- complementary synergies
- Stofa
  - Danish triple-play operator
  - broader range of services and add-ons

# Exit

### Haglöfs

- exit gain SEK 765m
- IRR 30%
- buyer Asics, based in Japan
- faster international expansion